



November 27, 2017

Dear Valued Customer:

First, let me thank you for your business and the trust you place in us with every purchase you make.

I am pleased to share the exciting news with you that this past Friday American MasterTech joined the StatLab family of companies, bringing together two leaders in the anatomic pathology marketplace with a common commitment to producing high quality diagnostic products combined with exceptional customer service.

Collectively, StatLab and American MasterTech have been serving the laboratory marketplace for over 70 years. We believe that bringing together our strong company histories, quality brands and the experience and expertise of our teams better enables us to realize our mission of helping you to deliver the best patient care through accurate, timely and cost effective diagnostic solutions. The combination of American MasterTech's portfolio of high quality stains and other laboratory products with StatLab's extensive product portfolio and sales and distribution capabilities, puts us in a strong position to achieve our vision of being your partner of choice for all your anatomic pathology laboratory needs.

American MasterTech will continue to operate out of its headquarters in Lodi, CA as an independent manufacturing subsidiary of StatLab. As a current customer of either American MasterTech, StatLab or both, you will see no immediate changes in how you order or receive products from either company. You will continue to order directly from both companies in the manner that you do today. Please see the following Order Guide for reference.

In the coming year we will be evaluating opportunities to ensure that our customers have seamless access to both AMT and StatLab products. As our plans progress, we will keep you updated and work with you to take advantage of these new opportunities.

Thank you again for your continued support of our two companies and we look forward to growing our business relationship with you.

Sincerely,

Dan Eckert  
CEO, StatLab

## Order Guide

### American MasterTech Contact

- Customer Service 800-860-4073
- Fax 209-368-4136

### StatLab Ordering Contact

- Customer Service 800-442-3573 x 2
- Fax 972-436-1369